

OCTOBER 2025

SAN ANTONIO REAL ESTATE MARKET UPDATE

THE SAN ANTONIO MSA NEW AND EXISTING HOME MARKETS POST INCREASED SALES AS FALL ARRIVES.

The San Antonio Housing Market:

New Home Sales - John Burns Real Estate Consulting (JBREC) reported that sales of new single-family housing (measured in a trailing 12 months) saw an increase of 5.0% year-over-year to 18,885 sales in August 2025.

New Home Sales Price - The median sales price of new houses sold in August 2025 was \$293,500, decreasing by 1.0% year-over-year.

Existing Single-Family Home Sales - The San Antonio Board of Realtors (SABOR) reports that existing single-family home sales in the San Antonio MSA totaled 2,823 homes in September 2025, increasing by 5.0%.

Existing Single-Family Home Price - The average price for existing single-family homes in the San Antonio MSA rose 1.0% to be \$369,836 and the median price saw no change year-over-year to be \$308,995 in September 2025.

"San Antonio's market continues to show strength in both new construction and resale activity," said Ed Zapata, SABOR's 2025 Chair of the Board.

The San Antonio Board of Realtors (SABOR) reports that months of inventory came in at 5.9 months. Even with rising inventory, Texas' growing population continues to drive the need for more housing.

The San Antonio Economy:

Due to the government shutdown, <u>Texas Labor</u> <u>Market Information</u> is not available at this time.

	AUSTIN	SAN ANTONIO	DFW
NEW HOME TOTAL SALES (TTM: AUGUST 2025)	15,481 (11.0% < 2024)	18,885 (5.0% > 2024)	43,645 (1.0% > 2024)
NEW HOME MEDIAN SALES PRICE (TTM: AUGUST 2025)	\$373,500	\$293,500	\$404,500
	(7.8% < 2024)	(1.0% < 2024)	(2.3% < 2024)
EXISTING HOME TOTAL SALES (SEPTEMBER 2025)	2,416 (6.7% > 2024)	2,823 (5.0% > 2024)	7,666 (5.3% > 2024)
EXISTING HOME SINGLE-FAMILY MEDIAN SALES PRICE (SEPTEMBER 2025)	\$420,000	\$308,995	\$389,715
	(1.8% < 2024)	(NO CHANGE)	(0.02% < 2024)
EXISTING HOME SINGLE-FAMILY MONTHS INVENTORY (SEPTEMBER 2025)	5.7	5.9	4.6
	MONTHS	MONTHS	MONTHS