

**JULY 2024** 

## SAN ANTONIO REAL ESTATE MARKET UPDATE

THE SAN ANTONIO HOUSING MARKET BEGINS TO STABILIZE WITH INCREASED INVENTORY OFFERING MORE OPTIONS FOR HOME BUYERS.

## The San Antonio Housing Market:

<u>New Home Sales</u> – John Burns Real Estate Consulting Group (JBREC) reported that sales of new singlefamily housing saw a decrease of 1.0% year-overyear at 17,461 sales in May 2024.

<u>New Home Sales Price</u> - The median sales price of new houses sold in May 2024 was \$304,500, a decrease of 7.1% year-over-year.

Existing Single-Family Home Sales – The San Antonio Board of Realtors (SABoR) reports that existing single-family home sales in the San Antonio MSA totaled 3,239 homes in June 2024, a decrease of 6.0%.

Existing Single-Family Home Price – The average price for existing single-family homes in the San Antonio MSA saw a decrease of 2.0% year-over-year to \$378,392, and the median price saw a decrease of 1.0% year-over-year to be \$314,900 in June 2024.

The Texas A&M Real Estate Research Center reports that months of inventory came in at 5.2 months in June, up from 3.5 months in June 2023.

"June saw a significant boost in market activity, with new listings up by 15% to 5,386 and active listings soaring by 40% to 14,643, offering buyers choices," stated Will Curtis, SABOR's 2024 Chair of the Board. "Additionally, 94.8% of homes closed at the original list price, illustrating a stable market environment."

## The Texas Economy:

The unemployment rate in the San Antonio MSA saw an increase of 0.4% year-over-year to be 4.2% in June 2024. According to the Texas Workforce Commission (TWC), San Antonio's non-farm payroll jobs totaled 1,189,400 in June 2024.

The Texas Workforce Commission reported that sectors posting the highest year-over-year gains in June 2024 were Other Services with a 4.6% increase, followed by Mining, Logging and Construction with a 4.1% increase.

|  | AUSTIN                     | SAN ANTONIO                       | DFW                        |
|--|----------------------------|-----------------------------------|----------------------------|
| NEW HOME TOTAL SALES   | <b>17,715</b>              | <b>17,461</b>                     | <b>42,653</b>              |
| (MAY 2024)   | (13.0% < 2023)             | (1.0% < 2023)                     | (4.0% < 2023)              |
| NEW HOME MEDIAN SALES PRICE                                      | <b>\$401,300</b>           | \$304,500                         | <b>\$410,800</b>           |
|  | (9.7% < 2023)              | (7.1% < 2023)                     | (4.9% < 2023)              |
| EXISTING HOME TOTAL SALES  | <b>2,732</b>               | <b>3,239</b>                      | <b>7,773</b>               |
|  | (13.4% < 2023)             | (6.0% < 2023)                     | (11.2% < 2023)             |
| EXISTING HOME<br>SINGLE-FAMILY MEDIAN SALES PRICE<br>(JUNE 2024) | \$450,000<br>(6.3% < 2023) | <b>\$314,900</b><br>(1.0% < 2023) | \$410,500<br>(1.1% < 2023) |
| EXISTING HOME<br>SINGLE-FAMILY MONTHS INVENTORY<br>(JUNE 2024)   | 5.0<br>months              | 5.2<br>MONTHS                     | 3.7<br>MONTHS              |